

STATE OF WEST VIRGINIA



PUBLIC EMPLOYEES INSURANCE AGENCY

Fiscal Year 2006 Financial Report

Fiscal Years 2006-2011



415 Main Street Reisterstown, MD 21136

Email: info@ccrcactuaries.com

Phone: 410-833-4220 Fax: 410-833-4229

Finance Board
West Virginia Public Employees Insurance Agency
Capitol Complex
Building 5, Tenth Floor
Charleston, WV 25305

Ladies and Gentlemen:

I, Dave Bond, am a Fellow of the Society of Actuaries, a Member of the American Academy of Actuaries, and the Managing Partner in the firm of CCRC Actuaries, LLC ("CCRC Actuaries").

CCRC Actuaries has been retained by the Finance Board ("Board") of the West Virginia Public Employees Insurance Agency ("Agency") to assist it as provided under the West Virginia Public Employees Insurance Act ("Act") as amended by Senate Bill 702 in 1998 and by House Bill 4654 ("HB 4653") in 2006. As provided under the Act, the Board has retained CCRC Actuaries to review the financial plan prepared and proposed by the Board for the fiscal year ending June 30, 2006 ("FY 2006") and to provide quarterly financial reports. In addition, the analysis is to be on an accrued and incurred reporting basis for a projection period of five years.

Accordingly, CCRC Actuaries has additionally provided preliminary forecasts for the fiscal years ending June 30, 2007 ("FY 2007"), June 30, 2008 ("FY 2008"), June 30, 2009 ("FY 2009"), June 30, 2010 ("FY 2010"), and June 30, 2011 ("FY 2011"). This opinion of plan adequacy is based on the projections through FY 2011, using updated future revenue and plan modifications provided by the Finance Board in the plan adopted in December 2005 and since modified to reflect favorable trend experience.

Under the Act, it is the Board's responsibility to prepare a proposed financial plan designed to generate revenues sufficient to meet all insurance program and administrative costs of the West Virginia Public Employees Insurance Agency. Under the amended Act, the Board must provide a financing plan in which the State Fund revenue costs are financed 81.5% by State employers and 18.5% by State employees in FY 2007, and 80% by State employers and 20% by State employees in FY 2008 through FY 2011. This calculation is mandated by the PEIA enabling legislation to include all revenue contributed by State employers and State employees.

In FY 2007, PEIA will receive a Direct Transfer of \$6.7 million to offset the loss of employee premiums. It is also the Board's responsibility to review actual costs incurred, any revised cost estimates, expenditures, and other factors affecting the fiscal stability of the plan and to make any modifications to the plan necessary to insure that the total financial requirements of the Agency for the fiscal year are met. We have been requested to review the proposed financial plan, and as supported by our work, to render an opinion stating whether the plan may be reasonably expected to generate sufficient revenues to meet estimated insurance program and administrative costs of the Agency through FY 2011.

It should be noted that the projections in this report continue to include substantial anticipated savings from the enactment of the Medicare Prescription Drug, Improvement, and Modernization Act of 2003 ("Medicare Part D"). Under Medicare Part D, PEIA has elected the Retiree Drug Subsidy ("RDS") option and will receive 28% of Medicare drug expenditures between \$250 and \$5,000 for individual in 2006. PEIA received \$8,090,995 as a RDS participant from CMS in Fiscal Year 2006. In future years, we have assumed that Medicare Part D revenue to be approximately \$20,000,000 in Fiscal Year 2007 and \$23,000,000 in Fiscal Year 2008 and increasing thereafter based on increasing Medicare enrollment and prescription drugs inflation trends.

The Medicaid/PEIA Hospital Bill has been extended and is anticipated the continuation in PEIA hospital savings. These hospital savings are assumed to increase by the medical trend assumptions in future years through Fiscal Year 2008. We are assuming that the Bill will terminate at the end of Fiscal Year 2008 and hospital reimbursement will resume to previous levels which will increase plan expense, which will be somewhat offset by the assumed Direct Transfer of \$6,000,000 in FY 2009 and later years.

In preparing the plan, CCRC Actuaries utilized information concerning the plan's prior experience, covered individuals, plan revenues, plan benefits, plan administrative costs, and other expenses. This information was developed and provided by the Agency, the plan's third party administrators and other sources. In our review, we completely relied on the accuracy of this information and did not perform any due diligence on the information.

It should be noted that since the adoption of the new financial plan in early December, PEIA has experienced favorable claim expense. In the circumstances, and subject to the conditions described herein, based on our review, we believe the Financial Plan approved by the Board for FY 2006 through FY 2011 may be reasonably expected to generate sufficient revenues, when combined with the existing surplus, to meet estimated insurance program and administrative costs of the Agency. In addition, we are forecasting that PEIA will meet the 80%/20% cost share requirement for State revenue in FY 2008 based on the scheduled revenue increases of the financial plan approved and amended by the Finance Board in December 2005.

This conclusion is based on significant revenue increases in employer and employee premiums in later fiscal years of the Plan through FY 2011 as approved and modified by the Board in December 2005. It should be noted that this report has not been adjusted for the partitioning of transactions included herein which may take place as a result of the creation of the West Virginia Retiree Health Benefit Trust Fund.

The preparation of any estimate of future health costs requires consideration of a broad array of complex social and economic events. This report contemplates significant financial savings impact resulting from the implementation of Medicare Part D. Changes in reimbursement methodology, the emergence of new and expensive medical procedures and prescription drugs options, and the continuing evolution of the framework of the managed care options, as are contemplated in the Board's proposed plan, increase the level of uncertainty of such estimates. As such, the estimate of insurance program costs contains considerable uncertainty and variability and actual experience may not conform to the assumptions used.

Dave Bond, F.S.A., M.A.A.A. Managing Partner

Brad Paulin

Dave Bond

Bradley Paulis Reviewing Partner

West Virginia Public Employees Insurance Agency Report of Independent Actuary Fiscal Year 2006 Financial Report

OVERVIEW

This report analyzes revenues and expenses related to funding the life and health insurance benefits of active and retired employees of the State and various related agencies, together with their dependents. This report is intended for the sole use of the Finance Board, and any other use requires written approval by CCRC Actuaries.

This report was compiled, based upon claims data collected by PEIA's third party administrators through August 2006 for prescription drugs and medical claims. Enrollment data was provided at special request from PEIA as was information on administrative expenses, managed care capitations, and plan revenues. Revenue assumptions are based on premium rates, assumed interest income and significant general and special revenue allocations provided by the Governor, some which have not been approved by the legislature. In addition, some information became available through presentations made at the Finance Board meetings, which has been used in arriving at our conclusions.

The State of West Virginia Public Employees Insurance Agency Act establishes the actuarial reporting requirements for PEIA as the incurred basis for medical claims and capitations and on an accrued basis for administrative expenses and revenue. In addition, the Act was amended in Senate Bill 702 in 1998 to include reporting on a projection period of not to exceed five years and to include an accrual and incurred basis for revenues and expenses. At the request of the Finance Board, the reporting basis is based upon the division of employees and retirees into three funds: Active Local Employee Fund, Retired Employee Fund and State Employee Fund. The Active Local Fund represents local governmental agencies, county governmental agencies and other public entities. The Retiree Fund represents all state and local agency retirees and their survivors. The State Fund represents active state employees, colleges and university employees and county boards of education employees. The Active Local Fund, Retirees Fund, and the State Fund are allocated administrative costs and retiree subsidy costs based on each fund's proportionate total revenue levels.

KEY ASSUMPTIONS

A. Enrollment Changes

These projections include the assumption that Preferred Provider Benefit and managed care enrollment will not change from September 2006 enrollment levels for the duration of these forecasts for active employees. However, the PEIA Finance Board has requested for the projection to assume retiree enrollment growth consistent with the experience of the plan. These projections assume that the Retiree Fund will annually have 1,000 additional retirees. While we have recently observed a net increase of 763 retirees from June 2006 to September 2006, we note that from June 2004 through June 2006, the average annual increase in retirees was 1,032, approximating our current assumption.

In aggregate, September 2006 enrollment has decreased by 310 coverages since the end of FY 2006. Aggregate Preferred Provider Benefit enrollment has decreased by 66 in total over the same period, while managed care enrollment continues to cover fewer participants, with 244 less coverages. The most significant enrollment changes in FY 2007 include the previously mentioned increase of 763 total retiree coverages. In the State Fund, there continues to be a transfer of coverage from managed care to Preferred Provider Benefit coverage with overall active State enrollment declining by 983 coverages from the end of FY 2006 to September 2006. Noteworthy is the continued growth of Plan B of the PPB. September 2006 enrollment of 2,329 policies reflects a 7% increase over Fiscal Year 2006 enrollment. The following chart summarizes the current enrollment as of the selected monthly billing dates of June 2005, June 2006 and September 2006 for purposes of comparison:

| PEIA | | Preferre | d Provider | Benefit | M | anaged Car | e |
|--------------|---------------------|----------|------------|---------|--------|------------|---------|
| Fund | Coverage | Jun-05 | Jun-06 | Sept-06 | Jun-05 | Jun-06 | Sept-06 |
| State Active | Single | 18,783 | 18,838 | 18,704 | 3,476 | 3,388 | 3,339 |
| | Children | 4,948 | 4,933 | 4,900 | 708 | 673 | 635 |
| | <u>Family</u> | 30,993 | 30,737 | 30,152 | 4,382 | 4,105 | 3,961 |
| | Total | 54,724 | 54,508 | 53,756 | 8,566 | 8,166 | 7,935 |
| Local Active | Single | 3,549 | 3,767 | 3,716 | 383 | 376 | 363 |
| | Children | 592 | 594 | 570 | 155 | 157 | 158 |
| | <u>Family</u> | 4,397 | 4,503 | 4,509 | 103 | 119 | 110 |
| | Total | 8,538 | 8,864 | 8,795 | 641 | 652 | 631 |
| Retirees | Medicare Single | 15,714 | 16,007 | 16,108 | - | - | - |
| | Medicare Family | 9,153 | 9,385 | 9,520 | | | |
| | Medicare Total | 24,867 | 25,392 | 25,628 | - | - | - |
| | Non Medicare Single | 2,696 | 2,914 | 3,127 | 183 | 191 | 192 |
| | Non Medicare Family | 3,997 | 4,234 | 4,540 | 175 | 181 | 188 |
| | Non Medicare Total | 6,693 | 7,148 | 7,667 | 358 | 372 | 380 |
| | Retiree Total | 31,560 | 32,540 | 33,295 | 358 | 372 | 380 |
| Plan Total | | 94,822 | 95,912 | 95,846 | 9,565 | 9,190 | 8,946 |

B. Changes in Claim Backlog

The medical claim backlog has been relatively stable throughout Fiscal Year 2005 and Fiscal Year 2006.

| Month | Average Backlog |
|----------------|-----------------|
| | |
| July 2001 | 68,000 |
| August 2001 | 72,000 |
| September 2001 | 81,000 |
| October 2001 | 74,000 |
| November 2001 | 97,000 |
| December 2001 | 113,000 |
| January 2002 | 80,000 |
| February 2002 | 70,000 |
| March 2002 | 72,000 |
| April 2002 | 63,000 |
| May 2002 | 71,000 |
| June 2002 | 73,000 |
| July 2002 | 93,000 |
| August 2002 | 95,000 |
| September 2002 | 85,000 |
| October 2002 | 74,000 |
| November 2002 | 68,000 |
| December 2002 | 79,000 |
| January 2003 | 88,000 |
| February 2003 | 84,000 |
| March 2003 | 86,000 |
| April 2003 | 78,000 |
| May 2003 | 72,000 |
| June 2003 | 65,000 |
| July 2003 | 68,000 |
| August 2003 | 69,000 |
| September 2003 | 70,000 |
| October 2003 | 79,000 |
| November 2003 | 75,000 |
| December 2003 | 83,000 |
| January 2004 | 86,000 |
| February 2004 | 82,000 |
| March 2004 | 81,000 |
| April 2004 | 82,000 |
| May 2004 | 78,000 |
| June 2004 | 73,000 |

| Month | Average Backlog |
|----------------|-----------------|
| | |
| July 2004 | 81,000 |
| August 2004 | 77,000 |
| September 2004 | 76,000 |
| October 2004 | 75,000 |
| November 2004 | 71,000 |
| December 2004 | 80,000 |
| January 2005 | 73,000 |
| February 2005 | 83,000 |
| March 2005 | 84,000 |
| April 2005 | 84,000 |
| May 2005 | 78,000 |
| June 2005 | 83,000 |
| July 2005 | 89,000 |
| August 2005 | 92,000 |
| September 2005 | 82,000 |
| October 2005 | 77,000 |
| November 2005 | 71,000 |
| December 2005 | 85,000 |
| January 2006 | 81,000 |
| February 2006 | 85,000 |
| March 2006 | 86,000 |
| April 2006 | 79,000 |
| May 2006 | 84,000 |
| June 2006 | 81,000 |
| July 2006 | 67,000 |
| August 2006 | 80,000 |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |

C. Trend Analysis

CCRC Actuaries performed the detailed medical and prescription drugs trend analysis in the report titled, "Medical & Prescription Drugs Claims Trend Report - September, 2006". This report includes the detailed trend analysis of PEIA experience by medical and prescription drugs category and whether PEIA or Medicare was primary. Based on the analysis, we have reduced the FY 2007 Non-Medicare medical claim trend to 6.5% and the FY 2007 Medicare medical claim trend to 6.0%. Based on PEIA's favorable prescription drug experience, we have reduced our trend assumption for all prescription drugs coverage to 12.0% in FY 2007.

The current projection assumes the trends on the following table:

| Claim Type | Previous Assumption FY 2007 Trend | Updated Assumption FY 2007 Trend |
|------------------------|--------------------------------------|-------------------------------------|
| Non-Medicare – Medical | 8.5% | 6.5% |
| Non-Medicare – Drugs | 17.0% | 12.0% |
| Medicare – Medical | 9.0% | 6.0% |
| Medicare – Drugs | 17.0% | 12.0% |

In addition, we have assumed that trends will remain the same for FY 2008 and then increase by 0.5% in each successive Fiscal Year beginning in FY 2009. At the Finance Board's request the baseline trend assumptions have been established to reflect the most likely or expected trends. In order to provide information on the impact of varying trend assumptions, two alternative trend scenarios were developed. The Optimistic Scenario incorporates trend assumptions 2.0% below the Baseline Scenario and the Pessimistic Scenario incorporates trend assumptions 2.0% above the Baseline Scenario.

The following chart summarizes the trend results observed for the plan using data through August 2006. It is important to note that these trends <u>have not</u> been adjusted to reflect savings as a result of the expansion of the drug rebate program or the claim savings due to changes in provider reimbursement methodologies nor changes in the benefit structure. In developing the claim cost projection, we have reflected for benefit and reimbursement changes as an adjustment to the gross trend assumption.

PEIA Historical Trends

| Fiscal | Medical | Medical | Drugs | Drugs | |
|-------------|-----------------|--------------|-----------------|--------------|--------------|
| Year | Medicare | Non-Medicare | Medicare | Non-Medicare | <u>Total</u> |
| 1994 | 5% | 3% | 15% | 20% | 6% |
| 1995 | 5% | 9% | 12% | 18% | 7% |
| 1996 | 12% | 12% | 15% | 31% | 15% |
| 1997 | 3% | 10% | 7% | 19% | 10% |
| 1998 | 4% | -3% | 8% | 4% | 0% |
| 1999 | 4% | 3% | 15% | 22% | 8% |
| 2000 | 9% | -6% | -10% | -15% | -6% |
| 2001 | 6% | 17% | 30% | 35% | 20% |
| 2002 | 3% | 5% | 19% | 17% | 8% |
| 2003 | 3% | 1% | 13% | 15% | 6% |
| 2004 | 12% | 10% | 13% | 10% | 10% |
| 2005 | 6% | 6% | 13% | 12% | 8% |
| 2006 | 6% | 2% | 8% | 9% | 5% |

D. Enrollment, Claim, Expense and Revenue Assumptions

Using PEIA paid claim data through August 2006 for medical claims and for prescription drugs claims, average annualized incurred unit claim costs were developed for the State Fund, the Local Fund and the Retiree Fund for both self-funded and managed care coverages. CCRC Actuaries has developed the claim cost on an adjusted exposure basis using the respective expected claim cost for each coverage type. The adjusted exposure methodology weights the expected claim cost under each coverage type for single, member and children, and family coverages based on observed differences in health care cost. For example, under this methodology single coverage types are given a weight of 1.0 exposure, whereas member and children coverages are given a greater weighting based on historical expected health care cost relationships. The methodology results in different weighting for coverages whether PEIA is primary or secondary payor to Medicare. Based on this methodology, the result of FY 2006 and the projection of FY 2007 claims and expenses are summarized in the following charts. It should be noted that all of these numbers are on a per policy basis.

| Fiscal Yea | Fiscal Year 2006 Result | | Revenue | | | | Expenses | | | | |
|------------|--|--|----------|------------|----------|--------------------------------|----------------|-----------------------------|----|-------------------|--------------------------------|
| Fund | Program | Policies | Er | nployer | E | Monthly imployee remiums | I | Aonthly Medical Costs | | • | Monthly Capitation Costs |
| State | PPB Managed Care Total | 54,496 8,219 62,715 | \$ \$ | 556 534 | | 108 128 | \$ | 352 | \$ | 121 | \$ 493 |
| Local | PPB <u>Managed Care</u> Total | 8,724 641 9,365 | \$ \$ | - | \$ \$ | - | \$ | 327 | \$ | 105 | \$ 425 |
| Retiree | PPB - Medicare PPB - Non-Medicare PPB - Total Managed Care Total | 25,252 7,162 32,414 362 32,776 | \$ | - - | \$ \$ | 147 454 | \$ \$ \$ | 161 371 207 | | 224 190 216 | \$ 958 |

| Fiscal Yea | Fiscal Year 2007 Projection | | Revenue | | | | Expenses | | | | |
|------------|-----------------------------|----------|---------|-----------|----|-------------------------|----------|-------|----|------------|-----------------------|
| | | | | Monthly M | | Monthly Employee | | | | • | Monthly Capitation |
| Fund | Program | Policies | | - • | | remiums | | Costs | | Costs | Capitation |
| State | PPB | 53,802 | \$ | 560 | \$ | 128 | \$ | 374 | \$ | 135 | |
| | Managed Care | 7,922 | \$ | 554 | \$ | 133 | | | | | \$ 562 |
| | Total | 61,724 | | | | | | | | | |
| Local | PPB | 8,794 | \$ | 639 | \$ | - | \$ | 347 | \$ | 118 | |
| | Managed Care | 632 | \$ | 613 | \$ | _ | | | | | \$ 475 |
| | Total | 9,426 | | | | | | | | | |
| Retiree | PPB - Medicare | 25,770 | | | | | \$ | 170 | | 251 | |
| | PPB – Non-Medicare | 7,788 | | | | | \$ | 391 | | <u>211</u> | |
| | PPB - Total | 33,558 | \$ | - | \$ | 161 | \$ | 222 | | 242 | |
| | Managed Care | 377 | \$ | - | \$ | 436 | | | | | \$ 1,012 |
| | Total | 33,935 | | | | | | | | | |

Projected plan revenues, administrative expenses, life insurance premiums, and the amount to be spent on wellness programs were provided by PEIA. Interest income is currently allocated to each fund based on average reserve levels for each fund.

The following charts summarize the additional revenues from employers, employees, retirees, Medicare Part D reimbursements and direct transfers assumed in the report. The enactment of House Bill 4654, changes in enrollment and favorable plan experience require some modifications to the Financial Plan implemented by the Finance Board in December 2005. The schedules below assume that the 80%/20% cost sharing will be met in FY 2008 and a plan reserve of 14% will remain at the end of FY 2010.

The December 2005 Financial Plan revenue increases have been reduced to the levels shown in the second chart to reflect the favorable plan trend experience. Both sets of revenue increases target a long term reserve level of 14% of plan expenditures as of the end of Fiscal Year 2010. In addition, we have tentatively projected FY 2011 increases. The adjusted revenue increases result in a reserve level of 14% as of the end of Fiscal Year 2010 and 12% as of the end of Fiscal Year 2011. In Fiscal Year 2008, the State Employer Revenue increase has been reduced from \$20,000,000 to no increase, and the State Employee Premium increase has been reduced from \$15,200,000 to \$8,100,000. Note that the State Employee Premium increase is necessary to comply with the 20% Employee Premium share mandate.

Original Board Decisions – December 2005

| | Fiscal Year | Fiscal Year | Fiscal Year | Fiscal Year |
|-------------------------|--------------|--------------|--------------|--------------|
| Source | 2007 | 2008 | 2009 | 2010 |
| Additional State | | | | |
| Employer Revenue | \$5,000,000 | \$20,000,000 | \$68,000,000 | \$80,000,000 |
| Additional Local | | | | |
| Agency Revenue | \$2,000,000 | \$4,000,000 | \$8,000,000 | \$9,500,000 |
| Additional Employee | | | | |
| Premiums | \$11,700,000 | \$15,200,000 | \$17,000,000 | \$20,000,000 |
| Additional Retiree | | | | |
| Premiums | \$4,100,000 | \$10,500,000 | \$12,400,000 | \$15,500,000 |
| Medicare Part D | | | | |
| Revenue | \$20,000,000 | \$23,000,000 | \$27,000,000 | \$32,000,000 |
| | , | , , | | |
| Direct Transfer | \$6,700,000 | \$0 | \$6,000,000 | \$6,000,000 |

Adjusted Board Decisions – September 2006

| | Fiscal Year |
|-------------------------|--------------|--------------|--------------|--------------|--------------|
| Source | 2007 | 2008 | 2009 | 2010 | 2011 |
| Additional State | | | | | |
| Employer Revenue | \$5,000,000 | \$0 | \$20,000,000 | \$50,000,000 | \$80,000,000 |
| Additional Local | | | | | |
| Agency Revenue | \$2,000,000 | \$0 | \$3,000,000 | \$7,000,000 | \$11,000,000 |
| Additional Employee | | | | | |
| Premiums | \$11,700,000 | \$8,100,000 | \$5,000,000 | \$12,500,000 | \$20,000,000 |
| Additional Retiree | | | | | |
| Premiums | \$4,100,000 | \$5,700,000 | \$3,700,000 | \$9,700,000 | \$16,400,000 |
| Medicare Part D | | | | | |
| Revenue | \$20,000,000 | \$23,000,000 | \$27,000,000 | \$32,000,000 | \$38,000,000 |
| | | | | | |
| Direct Transfer | \$6,700,000 | \$0 | \$6,000,000 | \$6,000,000 | \$6,000,000 |

Under H. B. 4654, Public Employees Insurance Agency Finance Board is allowed to delay the eighty-twenty split between employer and employee due to a partial offset by a legislative appropriation. As a result, the scheduled employee premium increase of \$18,400,000 has been reduced by \$6,700,000 to \$11,700,000 in Fiscal Year 2007. Based on Finance Board input this projection is based on the assumption that retiree premium percentage increases in the future will be identical to active employee premium percentage increases for Fiscal Year 2008 and later years.

Future fiscal year state revenue increases will require legislative appropriation. Additional local agency revenue represents premium increases to be charged to local agencies. Additional employee premiums represent employee premiums paid by active employees participating in the State Fund. Additional retiree premiums represent premiums paid by retirees either directly or through Sick and Annual Leave credits.

In addition, PEIA management has assumed that the Retiree Premium Assistance Program will grow as a direct result from the required retiree premium increases in the Financial Plan. The program's cost is currently projected to grow from approximately \$2.9 million in FY 2006 to approximately \$7.3 million in FY 2011, based on the substantial increases in retiree premiums assumed and projected retiree enrollment growth in the financial plan.

E. Provider Reimbursement Changes

The projections assume significant revenue from Medicare Part D and the Medicaid/PEIA Hospital Bill. We have assumed that PEIA's continual participation in the Retiree Drug Subsidy program under Medicare Part D will result in revenue of approximately \$20,000,000 in Fiscal Year 2007 and \$23,000,000 in Fiscal Year 2008 and increasing thereafter based on increasing Medicare enrollment and prescription drugs inflation trends.

The Medicaid/PEIA Hospital Bill has been extended and is anticipated the continuation in PEIA hospital savings. These hospital savings are assumed to increase by the medical trend assumptions in future years through Fiscal Year 2008. We are assuming that the Bill will terminate at the end of Fiscal Year 2008 and hospital reimbursement will resume to previous levels which will increase plan expense, which will be somewhat offset by the assumed Direct Transfer of \$6,000,000 in Fiscal Year 2009.

FISCAL YEAR 2006 FINANCIAL RESULT

The financial forecast for FY 2006 under the Baseline scenario is presented in the Appendix. The Baseline forecast for FY 2006, shows accrued revenue of \$660,774,726 and incurred plan expenses of \$609,465,664 to produce a fiscal year surplus of \$51,309,062. This surplus was last projected to be \$41,330,218 in the March 31, 2006 Quarterly Report dated June 2006. The principal reason for the approximately \$10 million improvement in surplus for Fiscal Year 2006 is the result of lower medical claim costs and favorable trend experience in both medical and drugs claims. Note that the FY 2006 ending reserve of \$219,892,342 includes \$29,024,595 of funds transferred to the General Fund.

FISCAL YEAR 2007 FORECAST

The financial forecast for FY 2007 under the Baseline scenario is presented in the Appendix. The Baseline forecast for FY 2007, projects accrued revenue of \$697,581,883 and incurred plan expenses of \$663,887,814 to produce a fiscal year surplus of \$33,694,069. It was last projected to be a surplus of \$9,620,036 in the March 31, 2006 Quarterly Report dated June 2006.

Under the Baseline Scenario, FY 2007 is projected to end with a reserve of \$253,586,411, which represents 35% of projected expenditures in FY 2008. This projected reserve clearly meets the 10% of program expense requirement under the Baseline Scenario assumptions. Under the Optimistic Scenario, the ending reserve is expected to increase to \$264,210,770 and under the Pessimistic Scenario, the ending reserve is expected to decrease to \$242,941,594.

FISCAL YEAR 2008 FORECAST

The financial forecast for FY 2008 under the Baseline scenario is presented in the Appendix. The Baseline forecast for FY 2008, projects accrued revenue of \$713,773,634 and incurred plan expenses of \$725,258,928 to produce a fiscal year deficit of (\$11,485,294). It was last projected to be a deficit of (\$23,448,497) in the March 31, 2006 Quarterly Report dated June 2006.

Under the Baseline Scenario, FY 2008 is projected to end with a reserve of \$242,101,117, which represents 30% of projected expenditures in FY 2009. This projected reserve meets the 10% of program expense requirement under the Baseline Scenario assumptions. Under the Optimistic Scenario, the ending reserve is expected to increase to \$275,891,464 and under the Pessimistic Scenario, the ending reserve is expected to decrease to \$207,838,146.

FISCAL YEAR 2009 FORECAST

The financial forecast for FY 2009 under the Baseline scenario is presented in the Appendix. The Baseline forecast for FY 2009, projects accrued revenue of \$760,532,748 and incurred plan expenses of \$816,990,141 to produce a fiscal year deficit of (\$56,457,393). It was last projected to be a deficit of (\$26,474,838) in the March 31, 2006 Quarterly Report dated June 2006.

Under the Baseline Scenario, FY 2009 is projected to end with a reserve of \$185,643,724, which represents 21% of projected expenditures in FY 2010. This projected reserve meets the 10% of program expense requirement under the Baseline Scenario assumptions. Under the Optimistic Scenario, the ending reserve is expected to increase to \$258,895,987 and under the Pessimistic Scenario, the ending reserve is expected to decrease to \$110,428,829.

FISCAL YEAR 2010 FORECAST

The financial forecast for FY 2010 under the Baseline scenario is presented in the Appendix. The Baseline forecast for FY 2010, projects accrued revenue of \$849,536,919 and incurred plan expenses of \$898,810,070 to produce a fiscal year deficit of (\$49,273,151). It was last projected to be a deficit of (\$9,787,172) in the March 31, 2006 Quarterly Report dated June 2006.

Under the Baseline Scenario, FY 2010 is projected to end with a reserve of \$136,370,573, which represents 14% of projected expenditures in FY 2011. This projected reserve meets the 10% of program expense requirement under the Baseline Scenario assumptions. Under the Optimistic Scenario, the ending reserve is expected to increase to \$267,759,148 and under the Pessimistic Scenario, the ending reserve is expected to decrease to (\$245,711).

FISCAL YEAR 2011 FORECAST

The financial forecast for FY 2011 under the Baseline scenario is presented in the Appendix. The Baseline forecast for FY 2011, projects accrued revenue of \$990,143,356 and incurred plan expenses of \$993,437,974 to produce a fiscal year deficit of (\$3,294,618).

Under the Baseline Scenario, FY 2011 is projected to end with a reserve of \$133,075,955, which represents 12% of projected expenditures in FY 2012. This projected reserve meets the 10% of program expense requirement under the Baseline Scenario assumptions. Under the Optimistic Scenario, the ending reserve is expected to increase to \$345,127,841 and under the Pessimistic Scenario, the ending reserve is expected to decrease to (\$90,230,478).

LITIGATION

The forecasts presented in the attached tables do not contemplate any additional revenues or expenses to be generated from litigation activities.

SUMMARY

With projected changes to the Plan as adopted in the Financial Plan by the PEIA Finance Board, we are forecasting that the Plan will meet the 10% reserve target through the projection period ending with the Fiscal Year 2011 using the Baseline assumptions. These projections are based on significant Medicare Part D subsidies and significant revenue increases projected by PEIA and are contingent on legislative approval. These forecasts are based on assumptions including the estimated cost and savings of plan changes, expected trend levels and exposure levels. The continued enrollment changes of the managed care options, changes in physician, ambulatory and hospital provider reimbursement; possible changes in methodology of managed care premium calculation; and changes in the prescription drugs program, can be expected to further exacerbate the difficulty of projecting future medical and drugs claim levels and lags. These projections do not incorporate any anticipated effects of national or state health care reform, such as Medicare and Medicaid reform. On the national level, it would not be surprising to see significant changes in the Medicare Part D program, which will impact PEIA financial projections. As such, actual results deviating from those amounts projected in these pages should not be unexpected. With the legislatively mandated requirement of a five-year projection, it should be assumed that constant modifications would be required.

WEST VIRGINIA PUBLIC EMPLOYEES INSURANCE AGENCY FINANCIAL REPORT FISCAL YEAR 2006

PERIOD 7/1/2005 - 6/30/2006

| | Active | | | |
|---|--|---|--|--|
| | Local | Retirees | State | PEIA |
| | Fund | Fund | Fund | Total |
| Revenues Employer Premiums - PPB Employer Premiums - MCO Employee Premiums - PPB Employee Premiums - MCO Direct Transfers Investment Income Retiree Subsidy Revenue COBRA Premiums Administrative Fees Medicare RDS Reimbursement | \$ 65,007,445 4,320,200 - - - 874,950 - 308,905 445,018 | \$ 57,239,402 1,971,219 - 3,507,751 - 8,090,995 | \$ 363,653,407 52,623,681 70,901,913 12,619,573 4,887,369 7,473,346 - 1,235,621 5,613,931 | \$ 428,660,852 56,943,881 128,141,315 14,590,792 4,887,369 8,348,296 3,507,751 1,544,526 6,058,949 8,090,995 |
| Total Revenue | \$ 70,956,518 | \$ 70,809,367 | \$ 519,008,841 | \$ 660,774,726 |
| Program Expenses Medical Claims Prescription Drug Claims Managed Care Capitations Administration Life Insurance Wellness Retiree Assistance Program Director's Discretionary Fund Total Expenses | \$ 34,232,311 11,027,992 3,271,566 2,538,416 754,307 199,074 | \$ 80,632,091 84,036,623 4,161,775 2,172,325 642,833 - 2,914,333 - 174,559,980 | \$ 230,390,895 79,073,788 48,585,614 18,342,508 5,050,711 1,438,502 | \$ 345,255,297 174,138,403 56,018,955 23,053,249 6,447,851 1,637,576 2,914,333 |
| Retiree Subsidy Allocations | \$ 12,478,330 | \$ (103,750,613) | \$ 91,272,283 | \$ - |
| Fiscal Year Results Beginning Plan Reserve | \$ 6,454,522 16,215,366 | \$ | \$ 44,854,540 152,367,914 | \$ 51,309,062 168,583,280 |
| Ending Plan Reserve | \$ 22,669,888 | \$ - | \$ 197,222,454 | \$ 219,892,342 |

KEY ASSUMPTIONS

| Additional State Employer Premiums | \$ 40,000,000 | Claim ar | nd Other Expense Trends | |
|------------------------------------|------------------|------------------------|-------------------------|-------|
| Additional Local Agency Revenue | \$ 3,000,000 | <u>Eligibility</u> | <u>Medical</u> | Drugs |
| Additional State Employee Premiums | \$ 2,850,000 | Non-Medicare | 8.5% | 17.0% |
| Additional Retiree Premiums | \$ 2,000,000 | Medicare | 9.0% | 17.0% |
| Direct Transfers | \$ 5,000,000 | Capitations | | 13.3% |
| Number of Net New Retirees | 1,000 | Administrative Expense | | 5.3% |

WEST VIRGINIA PUBLIC EMPLOYEES INSURANCE AGENCY FINANCIAL FORECAST FISCAL YEAR 2007

PERIOD 7/1/2006 - 6/30/2007

| | Active Local Fund | Retirees Fund | State Fund | PEIA Total |
|---|--|---|--|--|
| Revenues Employer Premiums - PPB Employer Premiums - MCO Employee Premiums - PPB Employee Premiums - MCO Direct Transfers Investment Income Retiree Subsidy Revenue COBRA Premiums Administrative Fees Medicare RDS Reimbursement Total Revenue | \$ 67,418,373 4,647,865 - - 1,148,485 - 315,214 445,018 - 73,974,955 | \$ - 64,637,261 1,972,030 - 4,097,755 - 20,000,000 90,707,046 | \$ 361,802,352 52,623,681 82,960,474 12,619,573 6,700,000 9,319,015 - 1,260,856 5,613,931 - 532,899,882 | \$ 429,220,725 57,271,546 147,597,735 14,591,603 6,700,000 10,467,500 4,097,755 1,576,070 6,058,949 20,000,000 |
| Program Expenses Medical Claims Prescription Drug Claims Managed Care Capitations Administration Life Insurance Wellness Retiree Assistance Program Director's Discretionary Fund Total Expenses | \$ 36,654,873 12,443,093 3,598,722 2,665,337 792,022 199,074 - 174,058 56,527,179 | \$ 89,241,456 97,271,985 4,577,952 2,280,941 674,975 - 3,497,200 661,212 198,205,721 | \$ 241,269,349 87,275,279 53,444,175 19,259,633 5,303,246 1,438,502 - 1,164,730 409,154,914 | \$ 367,165,678 196,990,357 61,620,849 24,205,911 6,770,243 1,637,576 3,497,200 2,000,000 663,887,814 |
| Retiree Subsidy Allocations | \$ 13,103,542 | \$ (107,498,675) | \$ 94,395,133 | \$ - |
| Fiscal Year Results Beginning Plan Reserve Ending Plan Reserve | \$ 4,344,234 22,669,888 27,014,122 | \$ - | \$ 29,349,835 197,222,454 226,572,289 | \$ 33,694,069 219,892,342 253,586,411 |

KEY ASSUMPTIONS

| Additional State Employer Premiums | \$ 5,000,000 | Claim ar | nd Other Expense Trends | |
|------------------------------------|------------------|------------------------|-------------------------|-------|
| Additional Local Agency Revenue | \$ 2,000,000 | <u>Eligibility</u> | <u>Medical</u> | Drugs |
| Additional State Employee Premiums | \$ 11,700,000 | Non-Medicare | 6.5% | 12.0% |
| Additional Retiree Premiums | \$ 4,100,000 | Medicare | 6.0% | 12.0% |
| Direct Transfers | \$ 6,700,000 | Capitations | | 10.0% |
| Number of Net New Retirees | 1,000 | Administrative Expense | | 5.0% |

WEST VIRGINIA PUBLIC EMPLOYEES INSURANCE AGENCY FINANCIAL FORECAST FISCAL YEAR 2008

PERIOD 7/1/2007 - 6/30/2008

| | | Active | | | | | | |
|--|----|--|----|--|----|--|----|---|
| | | Local | | Retirees | | State | | PEIA |
| | | Fund | | Fund | | Fund | | Total |
| | | | | | | | | |
| Revenues | Ф | 67.410.272 | Ф | | ф | 261,002,252 | ф | 400 000 705 |
| Employer Premiums - PPB | \$ | 67,418,373 | \$ | - | \$ | 361,802,352 | \$ | 429,220,725 |
| Employer Premiums - MCO | | 4,647,865 | | | | 52,623,681 | | 57,271,546 |
| Employee Premiums - PPB | | - | | 73,923,638 | | 89,991,019 | | 163,914,657 |
| Employee Premiums - MCO | | - | | 2,256,139 | | 13,689,028 | | 15,945,167 |
| Direct Transfers | | 1 2 4 2 0 1 4 | | - | | 10 (24 420 | | 11.067.224 |
| Investment Income | | 1,342,914 | | 4 796 007 | | 10,624,420 | | 11,967,334 |
| Retiree Subsidy Revenue | | 221 652 | | 4,786,997 | | 1 207 (07 | | 4,786,997 |
| COBRA Premiums | | 321,652 | | - | | 1,286,607 | | 1,608,259 |
| Administrative Fees | | 445,018 | | - | | 5,613,931 | | 6,058,949 |
| Medicare RDS Reimbursement | | - | | 23,000,000 | | - | | 23,000,000 |
| Total Revenue | \$ | 74,175,822 | \$ | 103,966,774 | \$ | 535,631,038 | \$ | 713,773,634 |
| Program Expenses Medical Claims Prescription Drug Claims Managed Care Capitations Administration Life Insurance Wellness Retiree Assistance Program Director's Discretionary Fund Total Expenses | \$ | 39,040,315 13,937,248 3,958,594 2,798,604 831,623 199,074 - 171,694 60,937,152 | \$ | 97,796,480 111,926,875 5,035,748 2,394,988 708,724 - 4,196,640 679,688 222,739,143 | \$ | 256,744,653 97,671,244 58,788,592 20,222,615 5,568,409 1,438,502 - 1,148,618 441,582,633 | \$ | 393,581,448 223,535,367 67,782,934 25,416,207 7,108,756 1,637,576 4,196,640 2,000,000 725,258,928 |
| Retiree Subsidy Allocations | \$ | 14,447,260 | \$ | (118,772,369) | \$ | 104,325,109 | \$ | - |
| Fiscal Year Results | \$ | (1,208,590) | \$ | - | \$ | (10,276,704) | \$ | (11,485,294) |
| Beginning Plan Reserve | | 27,014,122 | | - | | 226,572,289 | | 253,586,411 |
| Ending Plan Reserve | \$ | 25,805,532 | \$ | - | \$ | 216,295,585 | \$ | 242,101,117 |

KEY ASSUMPTIONS

| Additional State Employer Premiums | \$ - | Claim an | d Other Expense Trends | |
|------------------------------------|-----------------|------------------------|------------------------|-------|
| Additional Local Agency Revenue | \$ - | <u>Eligibility</u> | Medical | Drugs |
| Additional State Employee Premiums | \$ 8,100,000 | Non-Medicare | 6.5% | 12.0% |
| Additional Retiree Premiums | \$ 5,700,000 | Medicare | 6.0% | 12.0% |
| Direct Transfers | \$ - | Capitations | | 10.0% |
| Number of Net New Retirees | 1,000 | Administrative Expense | | 5.0% |

WEST VIRGINIA PUBLIC EMPLOYEES INSURANCE AGENCY FINANCIAL FORECAST FISCAL YEAR 2009

PERIOD 7/1/2008 - 6/30/2009

| | | Active | | | | | | |
|-------------------------------|----|-------------|----|----------------|----|--------------|----|--------------|
| | | Local | | Retirees | | State | | PEIA |
| | | Fund | | Fund | | Fund | | Total |
| D | | | | | | | | |
| Revenues | d. | 70 224 000 | d. | | ф | 270 272 750 | ф | 440 407 640 |
| Employer Premiums - PPB | \$ | 70,224,890 | \$ | - | \$ | 379,262,759 | \$ | 449,487,649 |
| Employer Premiums - MCO | | 4,841,348 | | - 01 721 774 | | 55,163,274 | | 60,004,622 |
| Employee Premiums - PPB | | - | | 81,731,774 | | 94,330,862 | | 176,062,636 |
| Employee Premiums - MCO | | - | | 2,496,030 | | 14,349,185 | | 16,845,215 |
| Direct Transfers | | 1 214 004 | | - | | 6,000,000 | | 6,000,000 |
| Investment Income | | 1,314,994 | | - 5 500 170 | | 10,525,408 | | 11,840,402 |
| Retiree Subsidy Revenue | | 220.221 | | 5,592,170 | | 1 212 004 | | 5,592,170 |
| COBRA Premiums | | 328,221 | | - | | 1,312,884 | | 1,641,105 |
| Administrative Fees | | 445,018 | | - | | 5,613,931 | | 6,058,949 |
| Medicare RDS Reimbursement | | - | | 27,000,000 | | - | | 27,000,000 |
| Total Revenue | \$ | 77,154,471 | \$ | 116,819,974 | \$ | 566,558,303 | \$ | 760,532,748 |
| Program Expenses | | | | | | | | |
| Medical Claims | \$ | 41,684,612 | \$ | 110,363,703 | \$ | 293,324,021 | \$ | 445,372,336 |
| Prescription Drug Claims | | 15,648,092 | | 128,923,011 | | 109,660,719 | | 254,231,822 |
| Managed Care Capitations | | 4,354,454 | | 5,539,322 | | 64,667,452 | | 74,561,228 |
| Administration | | 2,938,534 | | 2,514,738 | | 21,233,746 | | 26,687,018 |
| Life Insurance | | 873,204 | | 744,160 | | 5,846,829 | | 7,464,193 |
| Wellness | | 199,074 | | - | | 1,438,502 | | 1,637,576 |
| Retiree Assistance Program | | - | | 5,035,968 | | - | | 5,035,968 |
| Director's Discretionary Fund | | 163,900 | | 684,063 | | 1,152,037 | | 2,000,000 |
| Total Expenses | \$ | 65,861,870 | \$ | 253,804,965 | \$ | 497,323,306 | \$ | 816,990,141 |
| Retiree Subsidy Allocations | \$ | 16,418,821 | \$ | (136,984,991) | \$ | 120,566,170 | \$ | - |
| Fiscal Year Results | \$ | (5,126,220) | \$ | - | \$ | (51,331,173) | \$ | (56,457,393) |
| Beginning Plan Reserve | | 25,805,532 | | - | | 216,295,585 | | 242,101,117 |
| Ending Plan Reserve | \$ | 20,679,312 | \$ | - | \$ | 164,964,412 | \$ | 185,643,724 |

KEY ASSUMPTIONS

| Additional State Employer Premiums | \$ 20,000,000 | Claim an | d Other Expense Trends | |
|------------------------------------|------------------|------------------------|------------------------|-------|
| Additional Local Agency Revenue | \$ 3,000,000 | <u>Eligibility</u> | <u>Medical</u> | Drugs |
| Additional State Employee Premiums | \$ 5,000,000 | Non-Medicare | 7.0% | 12.5% |
| Additional Retiree Premiums | \$ 3,700,000 | Medicare | 6.5% | 12.5% |
| Direct Transfers | \$ 6,000,000 | Capitations | | 10.0% |
| Number of Net New Retirees | 1,000 | Administrative Expense | | 5.0% |

WEST VIRGINIA PUBLIC EMPLOYEES INSURANCE AGENCY FINANCIAL FORECAST FISCAL YEAR 2010

PERIOD 7/1/2009 - 6/30/2010

| | Active Local Fund | Retirees Fund | | State Fund | PEIA Total |
|---|--|---|----------|--|--|
| Revenues Employer Premiums - PPB Employer Premiums - MCO Employee Premiums - PPB Employee Premiums - MCO Direct Transfers Investment Income Retiree Subsidy Revenue COBRA Premiums Administrative Fees Medicare RDS Reimbursement Total Revenue | \$ 76,773,430 5,292,808 - - - 1,167,718 - 334,924 445,018 - 84,013,898 | \$ - 96,551,756 2,948,998 - 6,532,773 - 32,000,000 | \$ | 422,913,775 61,512,258 105,180,469 15,999,578 6,000,000 8,929,786 - 1,339,697 5,613,931 - | \$ 499,687,205 66,805,066 201,732,225 18,948,576 6,000,000 10,097,504 6,532,773 1,674,621 6,058,949 32,000,000 |
| Program Expenses Medical Claims Prescription Drug Claims Managed Care Capitations Administration Life Insurance Wellness Retiree Assistance Program Director's Discretionary Fund Total Expenses | \$ 44,716,517 17,647,218 4,789,899 3,085,461 916,865 199,074 - 161,721 71,516,755 | \$ 121,493,862 149,066,393 6,093,255 2,640,474 781,368 - 6,043,162 701,612 286,820,126 | \$ | 314,658,769 123,670,450 71,134,197 22,295,433 6,139,171 1,438,502 - 1,136,667 540,473,189 | \$ 480,869,148 290,384,061 82,017,351 28,021,368 7,837,404 1,637,576 6,043,162 2,000,000 898,810,070 |
| Retiree Subsidy Allocations | \$ 17,568,633 | \$ (148,786,599) | \$ | 131,217,966 | \$ - |
| Fiscal Year Results Beginning Plan Reserve Ending Plan Reserve | \$ (5,071,490) 20,679,312 15,607,822 | \$ - | \$ \$ | (44,201,661) 164,964,412 120,762,751 | \$ (49,273,151) 185,643,724 136,370,573 |

KEY ASSUMPTIONS

| Additional State Employer Premiums | \$ 50,000,000 | Claim ar | nd Other Expense Trends | |
|------------------------------------|------------------|------------------------|-------------------------|-------|
| Additional Local Agency Revenue | \$ 7,000,000 | <u>Eligibility</u> | <u>Medical</u> | Drugs |
| Additional State Employee Premiums | \$ 12,500,000 | Non-Medicare | 7.5% | 13.0% |
| Additional Retiree Premiums | \$ 9,700,000 | Medicare | 7.0% | 13.0% |
| Direct Transfers | \$ 6,000,000 | Capitations | | 10.0% |
| Number of Net New Retirees | 1,000 | Administrative Expense | | 5.0% |

WEST VIRGINIA PUBLIC EMPLOYEES INSURANCE AGENCY FINANCIAL FORECAST FISCAL YEAR 2011

PERIOD 7/1/2010 - 6/30/2011

| | Active | | | |
|---|--|---|---|---|
| | Local | Retirees | State | PEIA |
| | Fund | Fund | Fund | Total |
| Revenues Employer Premiums - PPB Employer Premiums - MCO Employee Premiums - PPB Employee Premiums - MCO Direct Transfers Investment Income Retiree Subsidy Revenue COBRA Premiums Administrative Fees Medicare RDS Reimbursement | \$ 87,063,992 6,002,246 - - 1,026,915 - 341,764 445,018 | \$ 7,631,585 - 38,000,000 | \$ 492,755,401 71,670,632 122,539,839 18,640,208 6,000,000 7,626,906 - 1,367,058 5,613,931 | \$ 579,819,393 77,672,878 242,300,797 22,297,111 6,000,000 8,653,821 7,631,585 1,708,822 6,058,949 38,000,000 |
| Total Revenue | \$ 94,879,935 | \$ 169,049,446 | \$ 726,213,975 | \$ 990,143,356 |
| Program Expenses Medical Claims Prescription Drug Claims Managed Care Capitations Administration Life Insurance Wellness Retiree Assistance Program Director's Discretionary Fund Total Expenses | \$ 48,192,616 19,990,011 5,268,889 3,239,734 962,708 199,074 - 159,552 78,012,584 | \$ 134,271,027 173,016,387 6,702,580 2,772,498 820,436 - 7,251,794 719,072 325,553,794 | \$ 339,119,190 140,088,577 78,247,617 23,410,205 6,446,129 1,438,502 - 1,121,376 589,871,596 | \$ 521,582,833 333,094,975 90,219,086 29,422,437 8,229,273 1,637,576 7,251,794 2,000,000 993,437,974 |
| Retiree Subsidy Allocations | \$ 18,084,560 | \$ (156,504,348) | \$ 138,419,788 | \$ - |
| Fiscal Year Results Beginning Plan Reserve Ending Plan Reserve | \$ (1,217,209) 15,607,822 14,390,613 | \$ - | \$ (2,077,409) 120,762,751 118,685,342 | \$ (3,294,618) 136,370,573 133,075,955 |

KEY ASSUMPTIONS

| Additional State Employer Premiums | \$ 80,000,000 | Claim an | d Other Expense Trends | |
|------------------------------------|------------------|------------------------|------------------------|-------|
| Additional Local Agency Revenue | \$ 11,000,000 | <u>Eligibility</u> | Medical | Drugs |
| Additional State Employee Premiums | \$ 16,400,000 | Non-Medicare | 8.0% | 13.5% |
| Additional Retiree Premiums | \$ 20,000,000 | Medicare | 7.5% | 13.5% |
| Direct Transfers | \$ 6,000,000 | Capitations | | 10.0% |
| Number of Net New Retirees | 1,000 | Administrative Expense | | 5.0% |